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FUJI XEROX AND AMANO BUSINESS SOLUTIONS IMPLEMENT TRADE DOCUMENT MANAGEMENT SYSTEM FOR TOKYO ELECTRON

**DIGITIZED TRADE DOCUMENTS AND STREAMLINED WORK PROCESS TO SLASH
WORK LOAD BY 37 PERCENT, WITH ULTIMATE TARGET OF 50 PERCENT REDUCTION**

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TOKYO, September 25, 2013 – Fuji Xerox Co., Ltd. and AMANO Business Solutions Corporation have implemented a trade document management system for Tokyo Electron Limited (TEL), a Japanese manufacturer of semiconductor and other production equipments. Designed to comply with the Act on Special Provisions concerning Preservation Methods for Books and Documents Related to National Tax Prepared by Means of Computers (Japan), the system has cut down 37 percent of the man-hours related to TEL's parts ordering and shipping for overseas markets since its operation started in December 2012, by digitizing trade documents and streamlining the work process.

TEL is targeting to ultimately achieve 50 percent reduction through initiatives including automation of its shipping process that is scheduled to begin in October 2013.

As a leading global manufacturer of semiconductor, flat panel display and solar panel production equipment, TEL is focused on building a world-class high profit structure and achieving further growth by enhancing its technical support skills under the customer first principle. To that end, the company places an importance on speedy supply of its support parts, which are necessary to stably operate TEL's production equipment installed at its worldwide customer sites.

To improve customer equipments' operation rates, meet their demands and quickly respond to technical progresses, TEL was faced with challenges to accelerate the ordering and shipping operations between its overseas subsidiaries, as well as to digitize trade forms such as invoices and export declarations that are required by legal guidelines.

Fuji Xerox, leveraging its accumulated expertise and know-how on documents, offers document-related outsourcing services—from document creation, management, through to utilization—with a focus on business process optimization. Based on the trade document management solution that fully utilizes its knowhow on trade business operations, Fuji Xerox visualized TEL's work processes related to parts ordering and shipping to overseas markets. Using Apeos PEMaster Evidence Manager¹, Fuji Xerox established the system that streamlines cumbersome handling of trade-related documents, including confirmation, approval and storage management.

To systemize the processes, Fuji Xerox focused on the following:

1. Clarify the issues related on work efficiency, and establish policies on countermeasures.
2. Re-establish the ordering and shipping process/system, including a review of TEL's

mission-critical system.

3. Streamline the ordering and shipping processes between related organizations in Japan, overseas sites and multiple manufacturing sites.
4. Abide by the regulations related to exports and legal requirements under the Electric Book Storage Act.

Fuji Xerox succeeded in improving the trade business process linked with the mission-critical system at TEL headquarters and its four manufacturing sites, resulting in the reduction of the parts ordering and shipping man-hours by 37 percent. Moreover, using electronic forms reduce approximately two million sheets of paper annually.

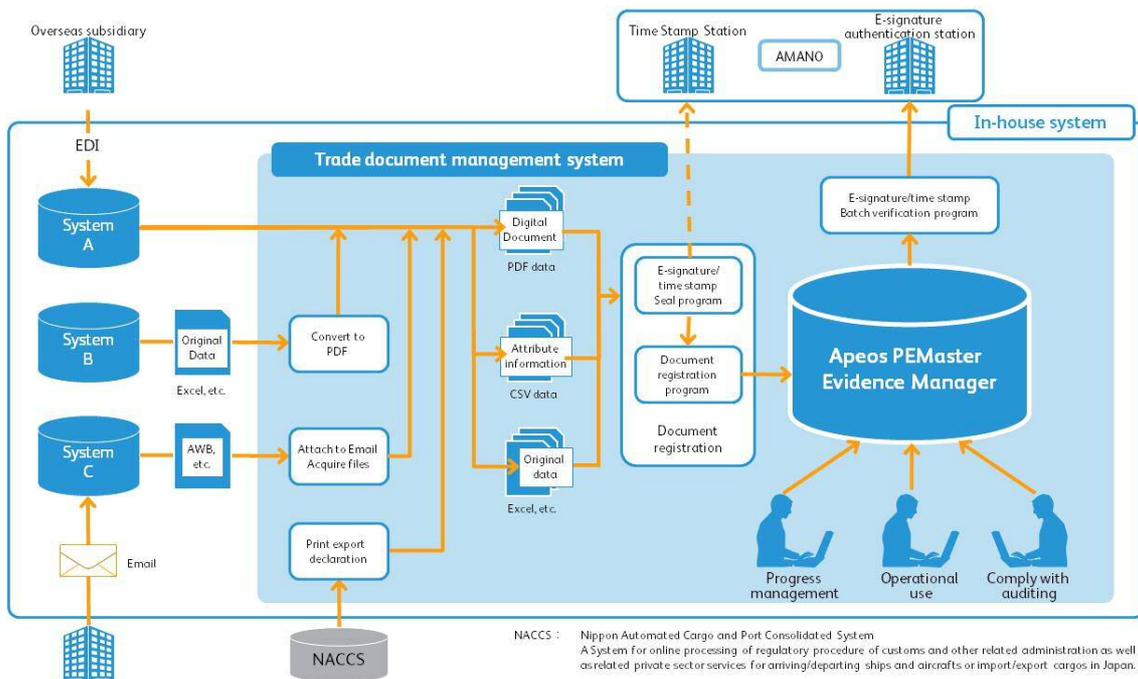
The system employs AMANO Time Stamp Service 3161² of AMANO Business Solutions, and involved an advisor with knowledge on legal requirements from an early stage in the system’s operational and mechanical design. Moreover, the system tackled to abide by the retention requirements of electromagnetic records related to information transaction of electronic trading, which is regulated under the Electric Book Storage Act, and has obtained confirmation from Tokyo Regional Taxation Bureau and Tokyo Customs regarding its operation and legal requirements.

Fuji Xerox and AMANO Business Solutions will extend their contribution to raising TEL’s business efficiency by encompassing other work processes in the trade document management system in the future.

*1: Fuji Xerox’s software that uses various management system, access right setting and search functions to manage companywide records such as documents and evidenced documents that extend to tens of millions.

*2: A service offered by AMANO Business Solutions to attach time stamps to various electronic data, including electronic documents, images and voices, to allow detection of falsification.

Tokyo Electron’s system structure



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